

PFAS testing at ALS

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Introduction to PFAS

Per- and poly-fluoroalkyl substances (PFAS) are synthetic chemicals that comprise molecules where some (poly) or all (per) of the hydrogen atoms bonded to carbon atoms have been replaced by fluorine atoms

Key distinguishing features

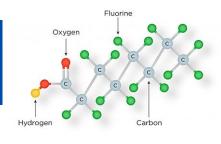
Mobile	PFAS are very mobile in the environment as they are soluble in water, unlike other persistent organic pollutants
Persistent	PFAS show no signs of biodegradation and have been termed "forever chemicals"
Bioaccumulate	Build up in the body and environment over time
Biomagnify	Move up the food chain at successively higher levels
Тохіс	Associations between PFAS exposure and a variety of adverse health impacts

Origins and uses

Invented in the 1930s and used in a wide variety of industrial settings and household products, including...

- Agricultural / food growers
- Aviation and aerospace (military and civil airfields)
- Cosmetic and personal care products
- Electronics manufacturing
- Food and beverages
- Fire-fighting foams (fire training area/fire stations)
- Military bases
- Mining (ore floating, leaching etc)
- Paper, cardboard and packaging manufacturing
- PTFE production (e.g. Teflon-coated products)
- Textiles and leather manufacturing

And more...





ALS approach to PFAS testing





- Large PFAS testing market with ALS well-positioned across all key regions
- Market size estimates vary widely; confident the opportunity is substantial with ALS proactively investing to capture demand
- PFAS testing represents an expanding market opportunity with an accelerated growth trajectory

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Regulatory landscape



- Regulation on PFAS testing is evolving quickly and varies significantly by sector and by geography, with regulation more advanced in developed geographies
- Current and proposed regulations largely focus on limiting potential health impacts by targeting the environmental services, packaging, food and beverage, agriculture, and Beauty & Personal care sectors

Select regulations across PFAS affected sectors¹

Pharmaceuticals	Agriculture	Food and beverage	Beauty & Personal Care	Packaging	Environmental services
 No direct regulation on use of PFAS in pharmaceutical production processes Broad bans in Europe may limit ability to use PFAS in future 	 EU requirements on food testing (meat, eggs, fish) may drive testing upstream at farms Certain US states evaluating risk from PFAS contamination in agriculture 	 EU regulations set maximum limits on PFAS concentration in meat, fish and eggs Further regulation expected in EU given direct impact on consumer health US FDA has no existing regulation but expected to evaluate 	 Pending EU Cosmetics Regulation will limit or prohibit PFAS in cosmetics US Modernization of Cosmetics Regulation Act (MoCRA) expected December 2025 New Zealand - proposed PFAS ban from December 2026 	 US FDA bans the use of three PFAS compounds in paper food packaging Europe to ban use of PFAS in card food packaging by 2026 	 EU Drinking Water Directive - compliance required by 2026 US National Primary Drinking Water Regulation - initial monitoring by 2027 Some European countries restrict PFAS levels in soil; US states evaluating

Least regulated

1 Company research, LEK Consulting

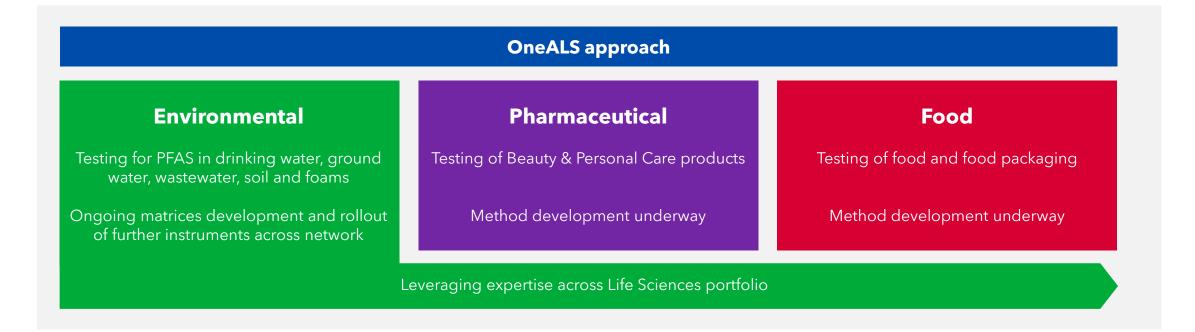
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Most regulated

Leveraging expertise across portfolio



- PFAS testing is complex; testing methods are evolving, detection limits are very low, the extraction process is complex, and the risk of sample contamination is high
- PFAS regulation is expected to increase in cosmetics, food and packaging products in the medium term, alongside other areas
- ALS is pursuing the opportunities within these business streams, leveraging the expertise within Environmental, to be able to service increasing demand for PFAS testing services globally



Environmental overview



Testing and monitoring of air, water, soil, marine sediment and biota.

- Second largest provider of environmental testing services globally¹
- Organic growth ahead of peers and indicative of market share gains
- Operational leverage through regional hub & spoke model and global best practice sharing
- Targeted M&A in large markets: Europe and US

	Revenue contribution H1 FY25		Organic revenue growth H1 FY25 vs pcp	Margin profile
Environmental	37%2	Largest business stream by revenue in Group	11.8%	Industry leading, on par with Group
PFAS	~5%	PFAS-related revenue represents ~5% of Environmental revenue	Outpaced broader Environmental portfolio by >2x	Premium to standard Environmental testing



Based on company estimates
 Proportion of Group revenue at H1 FY25

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PFAS capabilities across key regions



- Second largest provider of PFAS testing globally¹, with dominant positions in Australian and UK markets, and targeted M&A in Europe and the US
- Capability to test soil, water, biota, tissue, food, food packaging and building materials – ongoing method development for other areas
- Testing methods include target (52 analytes), non-targeted, Total Organic Fluorine, Adsorbable Organic Fluorine
- Tailored approach for federal (e.g. US DoD), state, and local authorities to meet differing requirements
- Ongoing method and matrices development to satisfy changing legislation and new areas of demand

ALS has PFAS hub facilities in six key regions with 27 laboratories globally



1 Based on company estimates

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Questions



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