

PFAS testing at ALS

Heike Truol Chief Strategy Officer Tim Kilmister EGM Environmental

December 2024

Important notice and disclaimer



This presentation has been prepared by ALS Limited, (ALS or the Company). It contains general information about the Company's activities as at the date of the presentation. It is information given in summary form and does not purport to be complete. The distribution of this presentation in jurisdictions outside Australia may be restricted by law, and you should observe any such restrictions.

This presentation is not, and nothing in it should be construed as, an offer, invitation or recommendation in respect of securities, or an offer, invitation or recommendation to sell, or a solicitation of an offer to buy, securities in any jurisdiction. Neither this document nor anything in it shall form the basis of any contract or commitment. This presentation is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any investor. All investors should consider such factors in consultation with a professional advisor of their choosing when deciding if an investment is appropriate.

The Company has prepared this presentation based on information available to it, including information derived from public sources that have not been independently verified. No representation or warranty, express or implied, is provided in relation to the fairness, accuracy, correctness, completeness or reliability of the information, opinions or conclusions expressed herein.

This presentation includes forward-looking statements within the meaning of securities laws. Any forward-looking statements involve known and unknown risks and uncertainties, many of which are outside the control of the Company and its representatives. Forward-looking statements may also be based on estimates and assumptions with respect to future business decisions, which are subject to change. Any statements, assumptions, opinions or conclusions as to future matters may prove to be incorrect, and actual results, performance or achievement may vary materially from any projections and forward-looking statements.

Due care and attention should be undertaken when considering and analysing the financial performance of the Company.

All references to dollars are to Australian currency unless otherwise stated.

- 1 Introduction to PFAS
- 2 ALS approach to PFAS testing
- 3 Regulatory landscape
- 4 Leveraging expertise across portfolio
- 5 Environmental overview
- 6 PFAS capabilities across key regions
- 7 Q&A





right solutions. right partner.

© Copyright 2024 ALS Limited 4

Introduction to PFAS

Per- and poly-fluoroalkyl substances (PFAS) are synthetic chemicals that comprise molecules where some (poly) or all (per) of the hydrogen atoms bonded to carbon atoms have been replaced by fluorine atoms

Key distinguishing features

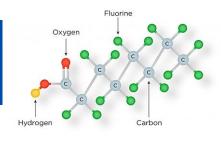
Mobile	PFAS are very mobile in the environment as they are soluble in water, unlike other persistent organic pollutants
Persistent	PFAS show no signs of biodegradation and have been termed "forever chemicals"
Bioaccumulate	Build up in the body and environment over time
Biomagnify	Move up the food chain at successively higher levels
Тохіс	Associations between PFAS exposure and a variety of adverse health impacts

Origins and uses

Invented in the 1930s and used in a wide variety of industrial settings and household products, including...

- Agricultural / food growers
- Aviation and aerospace (military and civil airfields)
- Cosmetic and personal care products
- Electronics manufacturing
- Food and beverages
- Fire-fighting foams (fire training area/fire stations)
- Military bases
- Mining (ore floating, leaching etc)
- Paper, cardboard and packaging manufacturing
- PTFE production (e.g. Teflon-coated products)
- Textiles and leather manufacturing

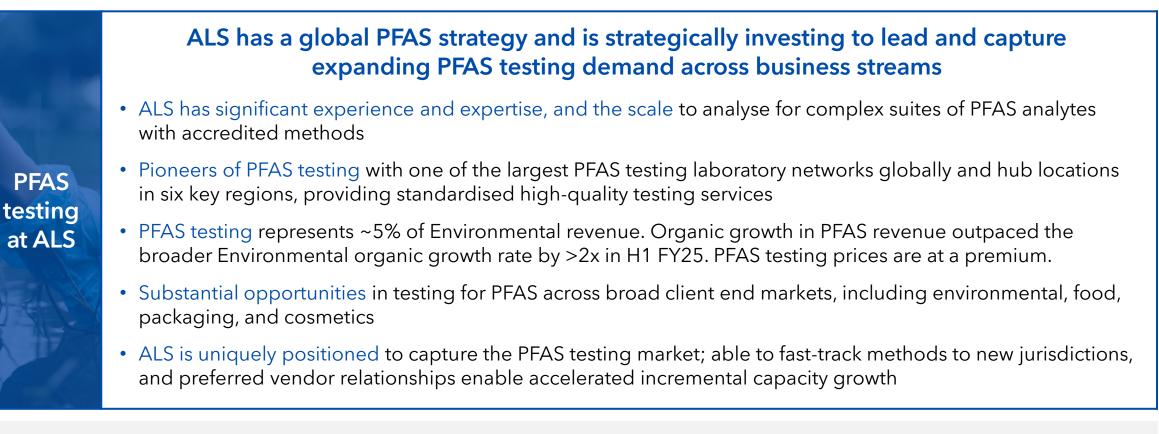
And more...





ALS approach to PFAS testing





- Large PFAS testing market with ALS well-positioned across all key regions
- Market size estimates vary widely; confident the opportunity is substantial with ALS proactively investing to capture demand
- PFAS testing represents an expanding market opportunity with an accelerated growth trajectory

right solutions. right partner.

Regulatory landscape



- Regulation on PFAS testing is evolving quickly and varies significantly by sector and by geography, with regulation more advanced in developed geographies
- Current and proposed regulations largely focus on limiting potential health impacts by targeting the environmental services, packaging, food and beverage, agriculture, and Beauty & Personal care sectors

Select regulations across PFAS affected sectors¹

Pharmaceuticals	Agriculture	Food and beverage	Beauty & Personal Care	Packaging	Environmental services
 No direct regulation on use of PFAS in pharmaceutical production processes Broad bans in Europe may limit ability to use PFAS in future 	 EU requirements on food testing (meat, eggs, fish) may drive testing upstream at farms Certain US states evaluating risk from PFAS contamination in agriculture 	 EU regulations set maximum limits on PFAS concentration in meat, fish and eggs Further regulation expected in EU given direct impact on consumer health US FDA has no existing regulation but expected to evaluate 	 Pending EU Cosmetics Regulation will limit or prohibit PFAS in cosmetics US Modernization of Cosmetics Regulation Act (MoCRA) expected December 2025 New Zealand - proposed PFAS ban from December 2026 	 US FDA bans the use of three PFAS compounds in paper food packaging Europe to ban use of PFAS in card food packaging by 2026 	 EU Drinking Water Directive - compliance required by 2026 US National Primary Drinking Water Regulation - initial monitoring by 2027 Some European countries restrict PFAS levels in soil; US states evaluating

Least regulated

1 Company research, LEK Consulting

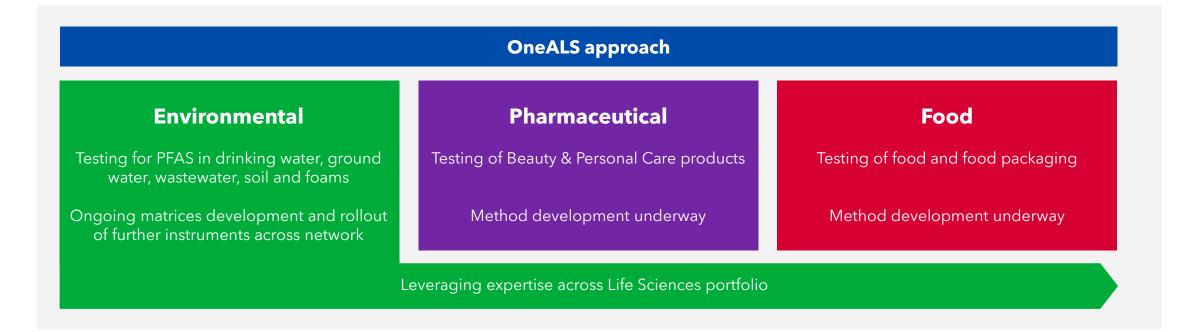
right solutions. right partner.

Most regulated

Leveraging expertise across portfolio



- PFAS testing is complex; testing methods are evolving, detection limits are very low, the extraction process is complex, and the risk of sample contamination is high
- PFAS regulation is expected to increase in cosmetics, food and packaging products in the medium term, alongside other areas
- ALS is pursuing the opportunities within these business streams, leveraging the expertise within Environmental, to be able to service increasing demand for PFAS testing services globally



Environmental overview



Testing and monitoring of air, water, soil, marine sediment and biota.

- Second largest provider of environmental testing services globally¹
- Organic growth ahead of peers and indicative of market share gains
- Operational leverage through regional hub & spoke model and global best practice sharing
- Targeted M&A in large markets: Europe and US

	Revenue contribution H1 FY25		Organic revenue growth H1 FY25 vs pcp	Margin profile
Environmental	37%2	Largest business stream by revenue in Group	11.8%	Industry leading, on par with Group
PFAS	~5%	PFAS-related revenue represents ~5% of Environmental revenue	Outpaced broader Environmental portfolio by >2x	Premium to standard Environmental testing



Based on company estimates
 Proportion of Group revenue at H1 FY25

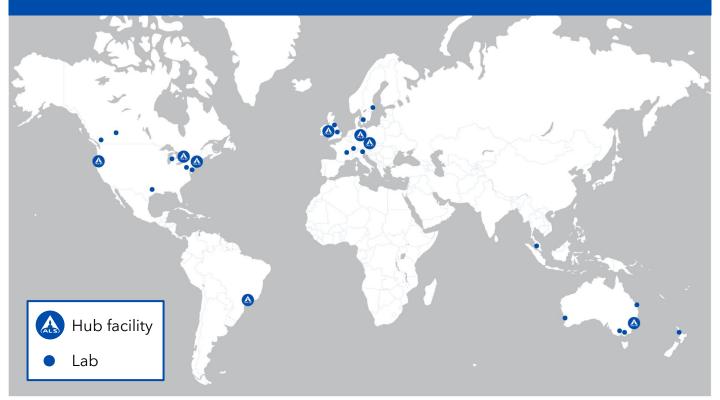
right solutions. right partner.

PFAS capabilities across key regions



- Second largest provider of PFAS testing globally¹, with dominant positions in Australian and UK markets, and targeted M&A in Europe and the US
- Capability to test soil, water, biota, tissue, food, food packaging and building materials – ongoing method development for other areas
- Testing methods include target (52 analytes), non-targeted, Total Organic Fluorine, Adsorbable Organic Fluorine
- Tailored approach for federal (e.g. US DoD), state, and local authorities to meet differing requirements
- Ongoing method and matrices development to satisfy changing legislation and new areas of demand

ALS has PFAS hub facilities in six key regions with 27 laboratories globally



1 Based on company estimates

right solutions. right partner.



Questions



right solutions. right partner.